

COMMONWEALTH OF VIRGINIA

STANDARD FORM

FOR

CONTRACTOR'S STATEMENT

OF QUALIFICATIONS

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**CONTRACTOR'S STATEMENT OF QUALIFICATIONS**

**I. General Information**

1. Submitted to (agency):

**Virginia Department of Corrections**

Attn: Gene M. Johnson, Director  
6900 Atmore Drive  
Richmond, VA 23255

2. Name of Project (if applicable):  
and Project Code Number PC#

Unsolicited PPEA Proposal to Design, Build, Manage, and Operate a Correctional  
Facility in Charlotte County (Drakes Branch), VA

3. Type of work you wish to qualify for:

Design/Builder – General Contractor

4. Contractor's Name:



**Hensel Phelps Construction Co.**

Mailing Address:

4437 Brookfield Corporate Drive, Suite 207  
Chantilly, VA 20151

Street Address: (If not the same as mailing address)

Same as above.

Telephone Number: (703) 828-3200

Facsimile Number: (703) 802-1580

Contact Person: Brent Helmandollar, Manager of Preconstruction

Contact Person Phone Number: (703) 828-3200

State Contractor's License Number: **2701-037554A**

Designated Employee Registered with the Virginia Board for Contractors:

Steven J. Speer, Vice President/District Manager

5. Check type of organization:

Corporation XX Partnership \_\_\_\_  
Individual \_\_\_\_ Joint Venture \_\_\_\_  
Other (describe) \_\_\_\_\_

6. If a corporation -

State of Incorporation: Delaware

Date of Incorporation: March 22, 1982

Federal I.D. #: 84-0876644 DUNS #: 79-170-2194

<u>Officers</u>	<u>Name</u>	<u>Years in Position</u>	<u>Years with Hensel Phelps</u>
Chairman of the Board & CEO	Jerry L. Morgensen	22	34
President:	Jeffrey Wenaas	3	24
Vice Presidents:	Mark Baugh, Exec. VP	1	24
	Vic McNallie, Exec. VP	5	31
	Robert Pesavento, Exec. VP	5	35
	Ronald Norby, VP & President PPM	1	37
	Jon Ball, VP	10	23
	Edwin Calhoun, VP	10	30
	Steven J. Carrico, VP	23	23
	Michael J. Choutka, VP	2	16
	Taryn L. Edwards, VP	2	20
	Wayne S. Lindholm, VP	15	32
	Jerrold D. Pault, VP	<1	30
	Steven J. Speer, VP	4	25
	Eric L. Wilson, VP	18	18
Secretary's Name:	Eric Wilson	18	18
Treasurer's Name:	Steven Carrico	23	23

Are you a Subchapter S Corporation? NO

7. If a partnership - **Not Applicable**

Date organized: **Not Applicable**

Type of partnership: **Not Applicable**

List of General Partners: **Not Applicable**

<u>Name</u>	<u>Phone #</u>	<u>Years as G.P.</u>
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8. If individually owned - **Not Applicable**

Years in Business: **Not Applicable**

9. Have you ever operated under another name? **NO**

If yes -

Other name:

Number of years in business under this name:

## **II. Bonding**

Please have your Bonding Company execute a statement similar to the one at Attachment 1 and attach the completed and signed statement as Attachment 2 to this completed Form CO-16.

### **SEE ATTACHMENT 1 – Form CO-16 / Surety Statement**

1. Bonding Company's name:  
Address:

**Travelers Casualty & Surety Company**  
Richard Schultz  
Vice President (Denver Branch Office)  
PO Box 173713  
Denver, CO 80217  
720-200-8423  
rcschult@travelers.com

Representative (Attorney-in-fact):

**Flood & Peterson Insurance**  
William C. Bensler  
President  
PO Box 578  
Greeley, CO 80632  
970.356.0123  
bill.bensler@fpinsurance.com

2. Is the Bonding Company listed on the United States Department of the Treasury list of acceptable surety corporations?

YES

3. Is the Bonding Company licensed to transact fidelity and surety business in the Commonwealth of Virginia?

YES

**III. Judgments**

In the last ten years, has your organization, or any officer, director, partner or owner, had judgments entered against it or them for the breach of contracts for construction?

NO

If yes, please on a separate attachment, state the person or entity against whom the judgment was entered, give the location and date of the judgment, describe the project involved, and explain the circumstances relating to the judgment, including the names, addresses and phone numbers of persons who might be contacted for additional information.

**IV. Convictions and Debarment**

If you answer yes to any of the following, please on a separate attachment, state the person or entity against whom the conviction or debarment was entered, give the location and date of the conviction or debarment, describe the project involved, and explain the circumstances relating to the conviction or debarment, including the names, addresses and phone numbers of persons who might be contacted for additional information.

1. In the last ten years, has your organization or any officer, director, partner, owner, project manager, procurement manager or chief financial officer of your organization:

- a. ever been fined or adjudicated of having failed to abate a citation for building code violations by a court or local building code appeals board?

NO

- b. ever been found guilty on charges relating to conflicts of interest?

NO

- c. ever been convicted on criminal charges relating to contracting, construction , bidding, bid rigging or bribery?

NO

- d. ever been convicted: (i) under Va. Code Section 2.2-4367 et seq. (Ethics in Public Contracting); (ii) under Va. Code Section 18.2-498.1 et seq. (Va.

Governmental Frauds Act); (iii) under Va. Code Section 59.1-68.6 et seq. (Conspiracy to Rig Bids); (iv) of a criminal violation of Va. Code Section 40.1-49.4 (enforcement of occupational safety and health standards); or (v) of violating any substantially similar federal law or law of another state?

NO

2. Is your organization or any officer, director, partner or owner currently debarred from doing federal, state or local government work for any reason?

NO

**V. Compliance-**

If you answer yes to any of the following, please on a separate attachment give the date of the termination order, or payment, describe the project involved, and explain the circumstances relating to same, including the names, addresses and phone numbers of persons who might be contacted for additional information.

1. Has your organization:  
a. ever been terminated on a contract for cause?

NO

- b. within the last five years, made payment of actual and/or liquidated damages for failure to complete a project by the contracted date?

NO

2. Has your organization, in the last three years, received a final order for willful and/or repeated violation(s) for failure to abate issued by the United States Occupational Safety and Health Administration or by the Virginia Department of Labor and Industry or any other government agency?

NO

3. Have any Performance or Payment Bond claims ever been paid by any surety on behalf of your organization?

NO

*Please contact Eric Wilson, General Counsel, or Maggie Doyle, Corporate Counsel, Hensel Phelps Construction Co., at (970) 346-7200, if any additional information is desired.*

**VI. Experience-**

If your organization has multiple offices, provide the following information for the office that would handle projects under this prequalification. If that office has limited history, list its experience first.



1. Attach a list of all projects, giving address, size and dollar value for each, that your

organization has **completed** in the last five years. Provide for each, the name, address, and phone number, for the Owner's and Architect's contact or representative.

**SEE ATTACHMENT 2 – Completed Projects**

2. Attach a list of your organization's projects **in progress**, if any, at the time of this statement. At a minimum, provide project names and addresses, contract amounts, percentages complete and contact names and numbers for the architects and owners.  
**SEE ATTACHMENT 3 – Current Projects**
3. If this statement is for a particular project, identify three projects from those identified in 1 and 2 above which are most relevant or similar to the project(s) for which you are seeking prequalification.

## Job 1.

<b>Name:</b>	<b>FEDERAL CORRECTIONAL INSTITUTION</b>
<b>Address:</b>	Butner, North Carolina
<b>Square Footage:</b>	484,376 SF
<b>Number of Beds:</b>	864 cells / 1,152 inmates
<b>Number of Stories:</b>	4-Stories
<b>Owner's Contact Information:</b>	William Downs Sr. Project Manager Federal Bureau of Prisons 320 1st Street NW, Room 5006 Washington, DC 20534 Phone: 202.514.8845 Email: wdowns@bop.gov
<b>Architect's Contact Information:</b>	Taylor Muniz, AIA Moseley Architects 601 Southlake Blvd Richmond, VA Phone: 804.794.7555 Email: tmuniz@moseleyarchitects.com
<b>Final/Current Contract Amount:</b>	\$99,561,527
<b>Project Description:</b>    <i>FCI Butner is not only the <u>first</u> LEED® certified Federal Bureau of Prison institution, but the <u>first</u> LEED Certified correctional facility in the nation.</i>	  This design-build project included all architectural, engineering,



	<p>construction, project management, quality control, and other related services necessary to design and build this medium-security Federal Correctional Institution, located in Butner, North Carolina. This project was a joint design-build project between Hensel Phelps, the lead team member, and Moseley Architects of Richmond, Virginia as Architect of Record.</p> <p>This facility is strategically located on 105 acres between protected wetlands on two sides on an existing 775-acre prison complex. This site is heavily wooded with rolling terrain and subsurface rock. This medium-security facility has a gross building area of approximately 484,376 SF and was designed to accommodate 1,152 inmates. The "campus plan" arrangement consists of 16 buildings, along with related site development, utilities, and an elevated water tank. Tunnel forms were used to self perform the construction of 864 cells located in three general-housing buildings and one special-housing building. The design-build team worked closely with the FBOP and their UNICOR program to provide 864 detention grade doors and frames for all of the cells on this project. This is the largest project for the UNICOR metal plant.</p> <p>This project received LEED Certification on June 13, 2006 by the U.S. Green Building Council.</p>
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## Job 2.

<b>Name:</b>	<b>FEDERAL CORRECTIONAL INSTITUTION</b>
<b>Address:</b>	Salters, South Carolina
<b>Square Footage:</b>	519,000 SF
<b>Number of Beds/Cells:</b>	864 cells / 1,150 inmates
<b>Number of Stories:</b>	4-Stories
<b>Owner's Contact Information:</b>	Alfred Cypress Federal Bureau of Prisons 320 First Street, N.W. Washington, DC Phone: 202.514.5942 Email: axcypress@bop.gov
<b>Architect's Contact Information:</b>	HOK John Eisenlau 235 Peachtree Street NE, Suite 500 Atlanta, GA 30303 Phone: 404.439.9000 Email: john.eisenlau@hok.com
<b>Final/Current Contract Amount:</b>	\$102,329,197
<b>Project Description:</b>	



Operated by the Federal Bureau of Prisons, the Williamsburg Federal Correctional Institution lies on a 320-acre site in Salters, South Carolina. The project is a design-build effort between Hensel Phelps Construction Co. of Chantilly, Virginia, Hellmuth Obata & Kassabaum, Atlanta, Georgia, and HSMM located in Virginia Beach, Virginia.

The facility is constructed on a virgin site surrounded by environmentally sensitive wetlands. The new facility was designed in a campus plan arrangement with related site utilities and site development. The Correctional Institution contains 864 cells and houses approximately 1,150 inmates. Also included in the facility is a low security prison camp which houses approximately 300 inmates. The facility's gross building area is approximately 62,360 square meters and the design and construction was completed using the metric system of measure.

Each building within this Federal Prison Camp is a single story structure, with the exception of three General Inmate Housing Buildings that contain four levels each, and the Special Inmate Housing units, which contains two levels. Structures on the campus include: Administration and Support buildings, Warehouse, Central Utility Plant, Garage Landscape Maintenance Building, Fire Range Facility, three General Housing buildings, and a Special Housing Unit (Segregation). The Support building houses the Maintenance/Food Service, Laundry/Commissary, Unicor (Prison Industries), Vocational Training, Education/Multi-Use, Inside Administration and Health Services.

### **Job 3.**

<b>Name:</b>	<b>FEDERAL CORRECTIONAL INSTITUTION</b>
<b>Address:</b>	Bennettsville, South Carolina
<b>Square Footage:</b>	519,000 SF
<b>Number of Beds/Cells:</b>	864 cells / 1,150 inmates. 300 inmates at accompanying prison camp.
<b>Number of Stories:</b>	4-Stories
<b>Owner's Contact</b>	Alfred Cypress

<b>Information:</b>	Federal Bureau of Prisons 320 First Street, N.W. Washington, DC Phone: 202.514.5942 Email: axcypress@bop.gov
<b>Architect's Contact Information:</b>	HOK John Eisenlau 235 Peachtree Street NE, Suite 500 Atlanta, GA 30303 Phone: 404.439.9000 Email: john.eisenlau@hok.com
<b>Final/Current Contract Amount:</b>	\$99,502,753
<b>Project Description:</b>	<p>Located 2 miles west of Bennettsville, South Carolina, the Bennettsville Federal Correctional Institution lies on a 260 acre site, and is operated by the Federal Bureau of Prisons. The project is a joint design-build project between Hensel Phelps Construction Co. of Orlando, Florida, the lead team member, Hellmuth Obata &amp; Kassabaum, Atlanta, Georgia (Architect) HSMM, Virginia Beach, Virginia.</p> <p>The facility is constructed on a virgin site surrounded by environmental sensitive wetlands. The new facility was designed with buildings positioned in a campus plan arrangement with related site utilities and site development. The correctional institution contains 864 cells and houses approximately 1,150 inmates. Also included in the facility is a low security prison camp that will house approximately 300 inmates. The facility will have a gross building area of approximately 62,360 square meters.</p> <p>The project includes an Administration Building, Warehouse Building, Central Utility Plant, Garage Landscape Maintenance Building, Fire Range Facility, 3 General Housing Buildings, and a Special Housing Unit (Segregation). The Support Building contains the following: Maintenance/Food Service, Laundry/Commissary, Unicor (Prison Industries), Vocational Training, Education/Multi-Use, Inside Administration, and Health Services.</p> <p>The Federal Prison Camp consists of a Camp Core building and Camp housing for 300 inmates.</p>



Each building with the facility is a single story structure, with the exception of three General Inmate Housing Buildings that contain four levels each, and the Special Inmate Housing units which contains two levels.

The design and construction was completed utilizing the metric system of measure.



## Additional Correctional Facility Experience

Since its inception, Hensel Phelps has successfully constructed **70** correctional projects totaling over **\$3.0 Billion**. In the past five years, the company has constructed **15** correctional facilities for local, state and federal agencies. **3 of these projects were with The GEO Group, Inc.** This experience totals **\$1.3 Billion** and includes such projects as:

Coalinga State Hospital Secure Treatment Facility,	State of California	\$302,801,963
USP/FCI II Victorville, CA	Federal Bureau of Prisons	\$210,441,208
Alameda County Juvenile Justice Center, CA	Alameda County, GSA	\$141,511,651
FCI/FPC Herlong, CA	Federal Bureau of Prisons	\$124,880,281
FCI Salters, SC	Federal Bureau of Prisons	\$102,329,197
FCI Butner, NC	Federal Bureau of Prisons	\$99,561,527
FCI Bennettsville, South Carolina	Federal Bureau of Prisons	\$99,502,753
Graceville Correctional Facility, FL	<b>The GEO Group, Inc.</b>	\$66,314,950
Delano II State Prison BP 1/6, California	California Department of Corrections	\$57,593,304
South Florida Evaluation & Treatment Center, FL	GEO Care, Inc.	\$36,430,808
Youth Services Center, Washington, DC	Construction Services Administration, L	\$31,963,755
South Bay Correctional Facility, FL	<b>The GEO Group, Inc.</b>	\$20,712,312
Lawton Correctional Facility Expansion, OK	<b>The GEO Group, Inc.</b>	\$20,577,216
Moore Haven Expansion Project, FL	Department of Management Services	\$12,571,781
Larimer County Justice Center, CO	Larimer County Facilities	\$7,913,416



## 4. Describe how your firm would staff this project:

Hensel Phelps employs over 2,300 people nationwide, and is recognized as an industry leader in both construction excellence and partnering. Hensel Phelps' highly qualified and well-trained personnel achieve high levels of performance, project after project, through excellence in safety, quality, schedule, and budget control.

Hensel Phelps will provide a complete staff of preconstruction and construction management personnel to complete this project within the scope of work schedule. The proposed **Project Manager, Marvin Moran** and **General Superintendent, Kenny Arnold**, along with the Preconstruction Services staff can begin immediately to support the HSMM design partners in the development of the drawings and begin procurement of all long lead items. Due to the significant amount of sitework anticipated for this project, Hensel Phelps will augment its project staff with an experienced Site/Civil Manager and a Site/Civil Superintendent. When the mobilization stage begins, Hensel Phelps will provide its project management personnel through construction with an area superintendent, project engineer, and field and office engineers.

**Corporate Resources**

	<u>GREELEY</u>	<u>PLAINS</u>	<u>SO CAL</u>	<u>NO CAL</u>	<u>INTL</u>	<u>SO WEST</u>	<u>EASTERN</u> <u>Div.</u>	<u>SO EAST</u>	<u>PD</u>	<u>TOTAL</u>
Officers	4	1	2	1	1	2	3	1	0	15
Operations Managers	0	4	3	4	2	6	6	2	2	29
Project Managers	0	14	9	12	8	10	17	11	3	84
General Superintendents	0	4	3	2	1	3	4	3	0	20
Superintendents	0	32	36	20	19	38	49	49	0	243
Project Engineers	0	20	18	17	13	18	29	19	0	134
Field/Office Engineers	0	56	67	28	39	38	92	83	0	403
Estimating	0	12	11	7	7	15	15	12	0	79
Secretaries	13	4	8	3	4	7	6	2	1	48
Quality Control	2	5	1	2	3	10	24	11	0	58
Safety	0	4	5	3	1	10	12	4	0	39
Support/Equipment	2	0	0	0	0	1	0	0	0	3
Accounting	19	0	0	2	1	0	0	0	0	22
Pilot	2	0	0	0	0	0	0	0	0	2
Project Development	5	3	4	1	2	6	12	3	1	37
Production/Scheduling	3	0	0	0	0	0	0	2	0	6
Computer/Data Processing	6	0	1	1	1	1	0	1	0	13
Salaried Total	56	159	168	103	102	165	272	203	7	1235
Hourly Total	27	241	108	63	51	173	226	199	0	1088
Company Total	83	400	276	166	153	338	498	402	7	2323

**Greeley** - Refers to the corporate office co-located in Greeley, Colorado, with the Plains District office

**Plains** – District Office located in Greeley, Colorado

**SoCal** – District Office located in Irvine, California

**NorCal** – District Office located in San Jose, California

**Int'l** – District Office located in Aurora, Colorado

**SW** – District Office located in Austin, Texas

**Eastern Division** – District Offices located in Chantilly, Virginia

**SE** – District Office located in Orlando, Florida

PD – Phelps Development Office located in Greeley, Colorado

### **Ability to Self-Perform Work**

We pride ourselves on controlling project costs, quality and schedule by self-performing an average of **18%** of the total contract values with our own work forces. Hensel Phelps' Eastern Division office has **over 300** well-trained craftspeople, which provides us the advantage and flexibility to self-perform certain trades of work. Areas that may be self-performed include:

- Concrete - Form, Place and Finish
- Masonry
- Carpentry - Rough and Finish
- Specialties Installation

This self-perform capability brings several advantages including:

- **Enhanced Productivity.** We set the work pace by completing initial project activities. We will also select additional critical work items such as concrete, masonry, carpentry (rough and finish), and specialties that allow us to keep pressure on project momentum.
- **Quality is controlled for critical work,** such as sitework and concrete, much more closely with self-work.
- **Safety** is improved because we can set the standard for subcontractors to follow with our own personnel. Hensel Phelps' current EMR is **0.54** with **15 million** man-hours of self-performed work over the past three years.
- **Communication** with subcontractors is greatly improved because the Hensel Phelps supervisors have a working knowledge of the field construction issues. This is also a key factor in our ability to eliminate claims, which is a hallmark of our performance capability.
- **Risk** will be reduced for the overall project because work can be taken over in the event of non-performance of a subcontractor with minimal impacts to the schedule.
- Hensel Phelps is a **true general contractor**, and as such, we run our project hands on. Regardless of the amount of craft labor, all projects we do are fully staffed at the supervisory level. You will not see us brokering a project to a general contractor and attempting to manage a job with a skeleton staff.



5. Provide, as an attachment, a brief resume for the project manager and the superintendent most likely to be assigned to this project. Describe, for each, the background and experience that would qualify him or her to be a project manager or superintendent. Include in the resumes at least three (3) similar or comparable projects on which the proposed project manager and superintendent have served in that capacity or positions of similar or comparable responsibility within the last five years and the names, addresses and phone numbers of the Owner's and Architect's contact person for each.

**SEE ATTACHMENT 4**

**VII. Signatures**

The undersigned certifies under oath that the information contained in this Statement of Qualifications and attachments hereto is complete, true and correct as of the date of this Statement.

**HENSEL PHELPS CONSTRUCTION CO.**

(name of entity submitting this Statement of Qualifications)

By: Name of Signer (print) S. Brent Helmandollar

/s/ S. Brent Helmandollar

Signature

Title: Manager of Preconstruction

Date: April 24, 2007

**Notary**

State of VIRGINIA

County/City of FAIRFAX

Subscribed and sworn to before me this 24<sup>th</sup> day of April, 2007.

/s/ Lisa M. Novaĳ

Notary Public Signature

My commission expires: July 31, 2009

Notary Seal:

**Attachments:**

1. DGS-30-172/CO-16. Qualification Criteria & Surety Statement
2. Projects Completed in the past 5 years – Hensel Phelps' Eastern Division
3. Current Projects – Hensel Phelps' Eastern Division
4. Key Personnel
5. Current Audited Financial Statements